Empirical Study of the Relationship between Staff Training and Job Satisfaction among Nigerian Banks Employees

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Abstract
This research work examined the relationship between staff training and job satisfaction among Nigerian banks employees with special reference to the selected banks in Osogbo metropolis. Structured questionnaire was used to collect data from eighty (80) respondents through simple random sampling method. Pearson product moment correlation coefficient was employed to know the relationship between staff training and job satisfaction, while multiple regression was used to determine the effect. The result showed that staff training has positive significant relationship with job satisfaction. The study also revealed that the combined influence of age, working experience, and qualification have a strong association with job satisfaction of Nigerian banks’ employees. Subsequently, recommendations were made that Management should increase budget for staff training and also staff training must be in line with organizational objectives.

Key words: Staff training, Job satisfaction, Demographic, Bank, Nigeria

Introduction
Training has been recognized as one of managerial tools that enhanced job satisfaction globally. Training is, basically, a practical education through which knowledge and skills develop, experience and inefficiencies are overcome and closer approximation can be achieved (Atif, et al, 2011). Human resource specialists who realize the value of training and development have taken deliberate decisions to encourage management of organizations to give their employees
significant autonomy to develop their skills and have made a wide range of training available across their organizations, tailored to meet the needs of employees. Sajuyigbe and Amusat, (2012) reported that training and development have enhanced personal job satisfaction. Grund, (2001) also agreed that training has improved employees performance in term of increased in productivity, particularly in areas such as sales, customer services and IT, also improvement in retention rate, and higher levels of personal job satisfaction. Higher productivity and improved employee performance will rely on employees having the right skills. Historical data from the SHRM employee job satisfaction survey report over the past few years show that employee job satisfaction has begun to depend more on issues like job security and the opportunity to use skills and abilities (Asaju, 2008).

Jones et al, (2008) also agreed that training deals with the efforts made to bring improvement in the performance of employees. Results of a 2000 survey of 271 network professionals conducted by Lucent Care showed that the most important factor in job satisfaction was the opportunity to learn new skills (Blum and Kaplan, 2000). The importance of training has grown in last few years because of rapid growth in the management practices, and increasing demands of the employee job. Thus training is the best solution to improve employee’s understanding and let them know how to use the specific skills (Muhammad, 2012). Training is managerial tool which enhances employee’s skills to cope with the problem of bank distressed syndrome that facing Nigerian banking industry where many are thinking of merger and acquisitions.

**Literature Review**

Organizations invest much of its capital on the training and development of its employees. It makes the case sensitive to investigate whether training is giving benefit to the trainees and to what extent training process could be improved. Training not only enhances the performance of the employees but also helps them to motivate and developed undergoing relationship with the organization (Muhammad, 2012). Training refers to an activity which deliberately attempts to improve a person’s skill at a task. Baldwin and Johnson (1995) stated that companies conduct training for three purposes which are to carry the company strategy, bringing innovation and advancement in technology. That is done to improve the quality of the product and for the provision of quality services. He further added that training also depends on the importance firms give to its labor’s skills. Training is also linked with the innovation thus labor needs to be train to cope with the latest developments and technological changes. Pischke (2000) observed during his study that if training is of general nature and is provided by the employer at no direct cost to the workers then workers typically reports larger productivity gains from the training during work hours. Beside this fact, he elaborated that workers with greater earnings are always willing to participate in the training.

Bakare (2012) described training as the systematic development of the knowledge, skills, and attitudes required by a person in order to effectively perform a given task or job. He goes on to note that training is a pervasive activity in society, taking place within industry and commerce, government agencies and departments, health care organizations, and all branches of the armed service. Within every organization, training occurs at all levels of personnel, and trainees may vary in terms of age, work experience, disability, educational background, ethnic origin, and skill.
Sajuyigbe and Amusat (2012) noted that training is a sub-process of the overall process of matching individuals to jobs (a process that begins with the screening, selection and placement of employees.) they believed that training serves three important functions within an organization:

1. Maintaining employees’ existing performance as required by the organization.
2. Improving employee motivation by strengthening employees’ beliefs in their abilities to perform their jobs.
3. Assisting with employee socialization and understanding of organizational priorities, norms, and values. Training methodology, structure, delivery, and content all reflect these organizational issues.

According to Bakare, (2012) training methods are either on-the-job, implemented outside the organization or a combination of both they are apprenticeships, coaching, distance learning, inter-ship, job assignment, job rotations, lectures, mentoring and online training.

Job satisfaction has become a matter of great interest in social as well as management sciences. It has been argued in the literature that answers to questions about how people feel toward their jobs are not meaningless but rather convey useful information on individual behavior such as job quits (Shields and Price, 2002), and absenteeism as well as productivity (Clegg, 1983). Job satisfaction is defined as the extent to which people like or dislike their jobs (Williams, 2007). Job satisfaction is considered a strong predictor of overall individual well-being (Bakare, 2012). He agreed that trained employees are more satisfy with their job than those are not trained.

Literature revealed that job satisfaction could be predicted from professional role behaviour such as gender, age, marital status, education and other characteristics. Bakare, (2012) showed that the probability that a worker voluntarily leaves his job decreases with job satisfaction, even after controlling for several worker and job characteristics. In cross-sectional studies job satisfaction has predicted worker productivity (Tsang et al., 1991). Work by Clark et al. (1996) provided some evidence that expectations are affected by a worker’s age, educational level and occupation. Grund (2001) concentrated on increases of job satisfaction after job changes. Shields and Ward (2001) found that dissatisfaction with promotion and training opportunities have a stronger effect on intentions to quit than dissatisfaction with workload or pay.

**Empirical studies of Relationship Between Training And Job Satisfaction**

Stephen and Bowley (2007) studied the training impact on the employee job satisfaction. In study, they linked training with the employee’s productivity which would lead towards employee as well customer satisfaction. Gazioglu and Tansel (2002) found a significant positive relation of training and job satisfaction in Britain using ordered Probit estimation. Also Schmidt, (2007) investigated the relationship between training satisfaction and overall job satisfaction when analyzing a sample of 552 customer and technical service employees from the United States and Canada. He found a significant positive relationship in terms of a bivariate regression coefficient (Baldwin and Johnson 1995). (Asaju, 2008) described that if employees are trained at low level it would increase their tendency towards leaving the organization, while high level training increases the employee satisfaction and focuses him/her to stay in the organization (Bakare, 2012). Georgellis and Lange (2007) investigated the relationship of on-the-job training
and job satisfaction. They use three waves of the GSOEP where the latest one is from 2000. Estimating an ordered Probit model leads them to a significant positive correlation of employer-financed training and job satisfaction for men. Oreopoulos and Salvanes (2009) examined the effect of schooling on lifetime well-being and find positive effects using twins and siblings data. D´Addio et al. (2007) analyzed determinants of job satisfaction where they also include information about training participation. They use data from Denmark and estimate ordered Logit fixed effects model which was proposed by Ferrer-i-Carbonell and Frijters (2004) and Das and van Soest (1999). The coefficient of their training variable is significantly positive for men. For women it is the same when using the Das and van Soest (1999) estimation but leads to an insignificant coefficient with the Ferrer-i-Carbonell and Frijters (2004) estimator. Bakare, (2012) investigated the correlation between training needs and job satisfaction among hotel employees. His finding was in line with other previous researchers. He found the positive correlation between training and job satisfaction.

Research objectives
The objectives of this research paper is to
I. examine the relationship between training and job satisfaction
II. examine the socio demographic characteristics of banks staff that affect job satisfaction

Research hypotheses
I. there is no significant relationship between training and job satisfaction
II. there is no significant relationship between the demographic characteristics and job satisfaction

Research methodology
The research design adopted for the study was descriptive survey. The instrument used for the study was tagged ‘Bank Employees Job Satisfaction and Training Questionnaire’ (BEJSATQ). The instrument was a 20-item questionnaire with three sections captioned as follows: socio demographic characteristics of the respondents, training needs and job satisfaction. The total population for this study is all employees of Nigerian banks in Osogbo metropolis south west of Nigeria. The sample was made up of 80 employees from the eight selected banks in Osogbo, Nigeria. The validation of the instrument was achieved by subjecting the draft questionnaire to jury the method where professionals from relevant fields critically examined it and their inputs were incorporated into the final copy. The scale was subjected to item analysis in order to ensure it is valid and reliable and it yielded reliability alpha of .85. Pearson product moment correlation was used to examine the relationship between dependent variable (Job satisfaction) and independent variables (Staff training needs and socio demographic characteristics), while multiple regression was employed to examine the effect of staff training and socio demographic characteristics on job satisfaction.

Data Analysis And Interpretation Of Result
Table 1: Pearson product moment correlation: showing the relations of job satisfaction, staff training and socio demographic characteristics.
Variable  | Job satisfaction | Staff training | Age | Working experience | Gender | Qualification | Marital status |
---|---|---|---|---|---|---|---|
1 | 1.000 | 0.700** | 0.097 | 0.004 | 0.003 | 0.270* | 0.175 |
2 | 1.000 | 0.125 | -0.025 | 0.104 | -0.244* | 0.075 |
3 | 1.000 | 0.078 | -0.132 | 0.177 | -0.245* |
4 | 1.000 | -0.1.88 | 0.106 | 0.010 |
5 | 1.000 | -0.192 | 0.126 |
6 | 1.000 | 0520** |
7 | 1.000 |

Note **P<.01 *P<.05

The table 1 shows that training has positive relation with job satisfaction with (r = 0.700). This implies that trained employees are more satisfy with their job. This result is conform to (Stephen and Bowley, 2007; Gazioğlu and Tansel, 2002; Sajuyigbe and Amusat, 2012; Bakare, 2012; and Large, 2007) who found the positive relationship between staff training and job satisfaction. The table also reveals that age, working experience, gender, qualification and marital status have positive relationship with job satisfaction with ( r = 0.097, 0.004, 0.003 0.027 and 0.175) respectively. This suggests that the older employees are satisfied with their job more than young employees. The result also indicates that the more the bank employees stay in the job, the more they develop job satisfaction. Gender, qualification and marital status also predict the job satisfaction.

Table 2

<table>
<thead>
<tr>
<th>Model</th>
<th>R</th>
<th>R Square</th>
<th>Adjusted R Square</th>
<th>Std. Error of the Estimate</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>.741*</td>
<td>.550</td>
<td>.513</td>
<td>.35110</td>
</tr>
</tbody>
</table>

a. Predictors: (Constant), marital status, Experience, staff training, Gender, Age, Qualification

Table 3

<table>
<thead>
<tr>
<th>Model</th>
<th>Sum of Squares</th>
<th>Df</th>
<th>Mean Square</th>
<th>F</th>
<th>Sig.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Regression</td>
<td>10.989</td>
<td>6</td>
<td>1.831</td>
<td>14.858</td>
</tr>
<tr>
<td></td>
<td>Residual</td>
<td>8.999</td>
<td>73</td>
<td>.123</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>19.988</td>
<td>79</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

a. Dependent Variable: Job satisfaction
b. Predictors: (Constant), marital status, Experience, staff training, Gender, Age, Qualification

Table 4

<table>
<thead>
<tr>
<th>Coefficients</th>
<th>Unstandardized Coefficients</th>
<th>Standardized Coefficients</th>
<th>T</th>
<th>Sig.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Model</td>
<td>B</td>
<td>Std. Error</td>
<td>Beta</td>
<td></td>
</tr>
<tr>
<td>(Constant)</td>
<td>1.409</td>
<td>.446</td>
<td>.694</td>
<td>3.160</td>
</tr>
<tr>
<td>Training needs</td>
<td>.694</td>
<td>.081</td>
<td>.694</td>
<td>8.524</td>
</tr>
<tr>
<td>Age</td>
<td>.190</td>
<td>.078</td>
<td>.213</td>
<td>2.439</td>
</tr>
<tr>
<td>Experience</td>
<td>.005</td>
<td>.034</td>
<td>.000</td>
<td>.001</td>
</tr>
<tr>
<td>Gender</td>
<td>-.079</td>
<td>.085</td>
<td>-.079</td>
<td>-.935</td>
</tr>
<tr>
<td>Qualification</td>
<td>.119</td>
<td>.070</td>
<td>.177</td>
<td>1.689</td>
</tr>
<tr>
<td>Marital status</td>
<td>-.031</td>
<td>.104</td>
<td>-.031</td>
<td>-.302</td>
</tr>
</tbody>
</table>

a. Dependent Variable: Job satisfaction

Tables 2, 3 and 4 show that significant co-joint influence of staff training, Age, Working experience, Gender, Qualification and Marital status on job satisfaction (R² = 0.55; F (6, 73) = 14.858; P <.001). The predictor variables jointly explained 55% of the variance of job satisfaction, while the remaining 45% could be due to the effect of extraneous variables. Training (β = 0.694, t = 8.524, P<.01), Age (β = 0.190, t = 2.439, P<.05; Working experience (β = 0.005, t = 0.001, P<.05; β = 0.694), and qualification (β = 0.119, t = 1.689 P<.05) were significantly independent predictors of job satisfaction. This indicates that staff training, Age, working experience, and qualification have positive significant effect on job satisfaction respectively. While gender and marital status have no significant effect on job satisfaction. These results are in line with the previous studies (Stephen and Bowley, 2007; Gazioglu and Tansel, 2002; Sajuyigbe and Amusat, 2012; Bakare, 2012; and Large, 2007) who agreed that staff training enhanced job satisfaction.

Conclusion and Recommendations

This research work examined the relationship between staff training and job satisfaction among Nigerian bank employees in Osogbo metropolis of South West Nigeria. The result revealed that training of staff has significant impact on job satisfaction. This means that staff training is prime importance in achieving organizational stated objectives. The study also revealed that the combined influence of age, working experience, and qualification have a strong association with job satisfaction of Nigerian banks’ employees. Based on these findings it can be concluded that the quality of staff training irrespective of gender and interest of the employees will go a long way in discharging quality service and this will reduce turnover intension and among banks staff. The study therefore recommended that management of Nigerian banks should follow proper mode of selecting staff that are qualify for training which must across the gender.
Management should increase budget for staff training and also staff training must be in line with organizational objectives.

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