

# The Effects of Career Integration Module as a Strategy to Assists the Undergraduates in Career Selection

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#### ABSTRACT

This study aims to examine the effects of Career Module as a strategy to assists the undergraduates in career selection. This study is carried out by using the quasi-experimental design of pre-test and post test of the treatment and control groups. The sample consists of 64 undergraduates from the Education Faculty of Sultan Idris Education University, Malaysia. Students are divided into one treatment group (32 persons) and one control group (32 persons). Data is analyzed with t-test and analysis of covariance (ANCOVA). Descriptive analyses indicate that there are mean increment in the scores of post test compared to the scores of pre-test. Besides, findings also show that there are significant differences of mean in the pretest and post test of career decision-making self-efficacy (CDMSE) of the treatment group compared to the control group. Furthermore, results indicate that there are no significant differences of pre-test and post test of career decision-making self-efficacy (CDMSE) between the treatment group and control group based on gender. This study testifies the effectiveness of career integration module which is established by a combination of two theories as a strategy to assist the undergraduates in career selection. The undergraduates need to possess self-efficacy in career selection; therefore, the institution must plan a strategy to assists them in career selection, particularly the final year undergraduates.

Keywords: Career Integration Module, Career Strategy, Career Selection

#### INTRODUCTION

Self-efficacy in making a career decision refers to self-trust that the individual themselves is able to successfully decide his or her own career (Taylor and Betz, 1983). Studies on selfefficacy in making a career decision are related to the career development process which involves inability to make a career decision (Gianakos, 2001), career planning and exploration (Rogers, Creed and Glendon, 2008) and commitment in career selection (Jin, Watkins and Yuen, 2009; Wang, Jome, Haase and Bruch, 2006). The challenge of making a career decision would increase as students become undergraduates (Guay, Senecal, Gauthier and Ferner, 2003). Difficulties in making decisions are associated with anxiety (Santos, 2001), depression



(Saunders, Peterson, Sampson & Reardon, 2000) and low self-esteem (Gati & Amir, 2010). Kim, Rhee, Ha, Yang and Lee (2016) agree that career decision and self-efficacy have fully mediated the relationship between happenstance skills and career. According to Yun-Jeong Shin and Kelly (2015), resilience and decision-making strategies have accounted for 46% of the variance in career decision difficulties. Besides, study by Burns, Jasinski, Dunn and Fletcher (2013) indicates that the evaluations of academic support services are positively related to the level of self-efficacy in making a career decision. Furthermore, study by Yoonjung Choi, Jieun Kim and Sunkyung Kim (2015) indicates that students who had participated in career education programs while in school had the highest scores in both career development skills and school result.

On the other hand, study by Norzaini Azman (2013) in Malaysia has found out that both male and female student teachers have similar motives in selecting teaching as a career. Generally, both genders emphasise on altruistic and extrinsic factors. Besides, study by Amla, Zuria and Mokhtar (2007) also indicates that career module is able to assists students in career planning while increases their learning skills and learning motivation. Study by Jasmi, Amla, Salleh, Simin and Azlinda (2015) shows that there are significant differences between the treatment and control groups in career planning, self-efficacy and career maturity through intervention program by using the career education module. According to study by Koivisto, Vinokur & Vuori (2011), the career intervention program has successfully increased positive attitude towards career planning. As such, this study intends to assist the undergraduates of Education of Sultan Idris Education University (UPSI) in decision-making as well as to increase their positive attitude towards career planning. Self-efficacy in making a career decision is essential to the undergraduates of UPSI. UPSI has offered plenty of programs in education; however, the Ministry of Education of Malaysia has no guarantee that every graduate from UPSI will be offered a position as an education service officer in the schools in Malaysia based on open market. As such, UPSI needs to offer guidance and assistance to its undergraduates in making career decisions apart from aiming for the position as Education Service Officers.

Career module is important in assisting the undergraduates of UPSI to choose their career. They can choose to be teachers in other institutions which offer teaching as a profession or use their skills to pursue other careers. As such, a practical career module is needed to prepare the students to choose their career. Career selection is based on self-efficacy of the students in which students will select the career according to their level of confidence in that particular field.

#### **CAREER INTEGRATION MODULE**

The career integration module is established to assist the undergraduates particularly those in the final year to choose their career. This module aims to improve the self-efficacy in career selection among the undergraduates of UPSI. The Career Integration Module is jointly-established by Muhammad Bazlan Mustafa, Mohammad Nasir Bistamam, Mohammad Aziz Shah Mohamed Arip and Syed Sofian Bin Syed Salim (2015). Besides, this module is established



based on the combination of two theories, namely the Social Cognitive Career Theory by Lent, Brown and Hackett (1994) and the Career Selection Theory by Holland (1997).

This module consists of nine strategies and 26 activities. The strategies are:

- Strategy 1 Clients' Background;
- Strategy 2 Learning Experiences;
- Strategy 3 Self-efficacy in Career;
- Strategy 4 Identifying Career Interest;
- Strategy 5 Knowing Personality and Values of Work;
- Strategy 6 Studying Career Information;
- Strategy 7 Identifying the Contextual Effects, Surroundings' Support and Obstacles;
- Strategy 8 Expected Results; and
- Strategy 9 Performance and Achievement.

Overall, the Career Module has achieved an accumulative validity value of 85.72% based on the assessment of the counselling experts. Besides, the reliability value of the module is tested with 35 undergraduates from the Education Faculty and the Cronbach alpha value is .972. As such, this study is carried out based on firm theories with high content validity and reliability values to-be-practised by the undergraduates of UPSI in actual career selection.

Social Cognitive Theory examines the interaction of environmental and personal factors such as memories, trust, aptitude and self-perception as well as actual behavior. The keyword is self-efficacy which refers to an individual's perception to his or her own ability to manage and take actions in order to achieve the intended result (Bandura, 1986). Lent et al. (1994) further expanded the initial concept of the theory to academic and career interest, selection, and achievement based on gender. The concept of cognitive based on self-efficacy, intended result and target selection are significant factors in making decision related to academic and career. These factors will influence their perception towards their own ability; hence, trust that they can achieve it. Social Cognitive Career Theory focuses on the dynamic relationship between the factors of individual cognitive (such as self-efficacy, intended result and target) and personal or environmental (such as gender, ethnic, social support and obstacles) in order to assist the career development process (Lent et al. 1994).

A lot of studies associate individual cognitive factors to environmental/personal factors. Study by Ozlen and Arnaut (2013) indicates that both family and technological environments are found to be influential on students' career selection. Besides, study shows that the socioeconomic status has positive relationship to career selection related to the field of education (Trusty, Ng and Plata, 2000) as well as career aspiration (Ali and Saunders, 2009). Family's socioeconomic status will influence an individual's achievement and opportunity to further study. Individuals from higher socioeconomic status could expect to further their studies to higher learning institution, have role model in work and receive better family support (Turner and Lapan, 2003). Thompson and Subich (2006) also agrees that there is a positive



relationship between socioeconomic status and self-efficacy in career decision among college students.

According to Hui-Hsien Hsieh and Jie-Tsuen Huang (2014), both socioeconomic status and proactive personality are positively associated with career decision self-efficacy. Study by Dimakakou, Mylonas, Argyropoulou and Tampouri (2012) indicates that there are positive correlation between difficulties in making a career decision, lack of information, inconsistency of information, lack of preparation and confused while making decision, as well as less committed and lack of determination. Sadia Hussain and Rafia Rafigue (2013) found out that male participants score higher on career salience whereas female participants are found to be better at making career decisions. Study by Betz (2004) shows that individual with fewer efficacies often laid back while searching for career information; hence, fail to make the best career decision. Moreover, their negative attitude would weaken their academic achievement, causing them to be negligent over their weakness; therefore, give in to the situation and accept life as it is. Study by Syed Shahzad Hassan etc (2010) indicates that one of the criterias of students choosing study field is because of its career prospect. As such, students must be guided to make the right career selection. Kelly and Shin (2009) also found out that personality is associated with difficulties in making a career decision. They found out that neurotisisme is related to difficulties in acquiring information. As such, negative personality is associated with difficulties in making a career decision.

The Career Selection Theory by Holland is also included in the development of this integration module. According to Holland (1997), this theory consists of several simple ideas with its complex elaborations. Firstly, we characterize people according to their resemblance to each of these six personality types: Realistic, Investigative, Artistic, Social, Enterprising, and Conventional. The closer a person resembles a particular type of personality; the more likely he or she is to exhibit the personal traits and behavior associated with it. Secondly, the environments in which people live and work can also be characterized by their resemblance to each of these six models of environment: Realistic, Investigative, Artistics, Social, Enterprising, and Conventional. Finally, the pairing of persons and environments will lead to the outcomes which are predictable and understandable based on our knowledges about the personality types and the environmental models. These outcomes include vocational choice, vocational stability and achievements, educational choice and achievement, personal competence, social behavior, and susceptibility to influence.

There are plenty of previous studies related to Holland's Theory. One of them is study by Cevik Perkmen, Alkan and Shelley (2013). However, the main purpose of this study is to examine the utility of Holland's Theory of Personalities in Work Environments in order to understand the relationship between personality and the desire for music education. Chen and Simpsom (2015) have conducted a study in which they used John Holland's personality typology and the Social Cognitive Career Theory (SCCT) to examine the factors which may affect students' self-selection into the major of science, technology, engineering, and mathematics (STEM). Ding, Salyers,



Kozelka and Laux (2015) on the other hand, have assessed the vocational personality of 104 undergraduates in school counselling, mental health counselling, and school psychology programs using Holland's (1997) theory of personality and career choice. Olitsky (2014) then measured the individual educational preferences based on Holland's theory of career and educational choice which has provided a unique way of control to understand the majority of college students' selection.

#### HYPOTHESES INVESTIGATION

This study aims to examine the effects of Career Module as a strategy to assists the undergraduates in career selection. There are five hypotheses to measure the career decision-making self-efficacy (CDMSE):

- i) There are no significant differences for CDMSE between the pre-test of treatment group and the control group.
- ii) There are significant differences for CDMSE between the pre-test and post test of treatment group.
- iii) There are no significant differences for CDMSE between the pre-test and post test of control group.
- iv) There are significant differences for CDMSE between the post test of treatment group and control group.
- v) There are no significant differences for CDMSE between the pre-test and post test of male and female treatment groups and the male and female control groups.

#### **METHODOLOGY**

This is a quasi-experimental study in which the respondents will not be divided randomly. In this study, researchers will use the non-equivalent group pre-test and post test design. This design consists of two groups of respondent; one as the treatment group and the other as the control group. Respondents of this study are not randomly selected due to difficulties in selecting students within the program randomly because of lectures time restriction as well as their willingness to participate as respondents. As such, the comparison between treatment and control groups is not equivalent in terms of gender, family background, races, courses and years of program.

#### **Participants**

Subjects consist of 64 students (32 male and 32 female) age between 21 to 25 years old (M = 22.05, SD = 2.65). They are the undergraduates of Education of UPSI. Subjects are divided into treatment group (N = 32) and control group (N = 32), selected based on purposive sampling.

#### Instruments

Instrument of this study is The CDMSE Short-form (Betz, Klein, & Taylor, 1996) which contains 25 items assessing the level of self-efficacy in terms of (a) Self-Appraisal; (b) Gathering



Occupational Information; (c) Goal Selection; (d) Making Plans for the Future; and (e) Career Problem-Solving. All items are measured with a five points Likert-type scale. According to Betz et al. (1996), the internal consistency of CDMSE-SF for the five subscale items range from 0.73 to 0.83; whereas for the total 25 items, Cronbach's a indicate 0.94. In this study, the Malay version which has been translated and validated by Sani (2011) is applied and the Cronbach's Alpha coefficient range from 0.74 to 0.86 for the five subscale items; whereas for the total 25 items, Cronbach's a is 0.92 (Sani, 2011). The instrument of this study is translated by Muhammad Bazlan et al. in which Cronbach's Alpha coefficient for the five subscale items and overall CDMSE range from 0.675 to 0.854.

#### Intervention

The experiment groups are examined with the Career Integration Module established by Muhammad Bazlan Mustafa et al. (2016). The treatment and control groups are given The CDMSE Short-form pre-test by Betz, Klein, & Taylor (1996). The treatment group has undergoned training program for two days (16 hours) based on the nine strategies within the Career Integration Module. At the end of the program based on strategies 1 to 9, the treatment and control groups are required to answer the post test questions in The CDMSE Short-form by Betz, Klein, & Taylor (1996).

#### Procedure

This study is carried out at the Sultan Idris Education University. The researchers have earlier acquired the agreement of the subjects and thoroughly explained about the study and intervention methods. Before the group training intervention begin, the treatment and control groups must first undergo the pre-test. In this study, the treatment group has undergoned group training based on the Career Integration Module with 26 activities within two days. Meanwhile, the control group has not undergoned any intervention until the study is over. After the intervention on treatment group is over, the post test is carried out on both treatment and control groups.

#### Data analyses

Descriptive analyses are carried out to find out the mean scores of CDMSE of the treatment and control groups. The independent samples t-test analysis is used to examine the differences between the scores of pre-test of the experiment group and pre-test of the control group of CDMSE (hypothesis 1); as well as the differences between the scores of post test of the experiment group and the post test of the control group of CDMSE variable (hypothesis 4). Besides, the paired samples t-test analysis is used to examine the differences between the scores of post test and pre-test of the treatment group of CDMSE variable (hypothesis 2); and the differences between the scores of post test and pre-test of post test and pre-test of the control group of CDMSE variable (hypothesis 2); and the differences between the scores of post test and pre-test of the treatment group of CDMSE variable (hypothesis 3) in making a career decision. The ANCOVA analysis is used to find out the differences between the pre-test and post test of CDMSE between the male and female treatment groups and the control group (hypothesis 5).



#### RESULTS

Data analyses are carried out to examine the findings from the quasi-experimental study in order to find out the effects of the integration module towards CDMSE. Results of the analyses are divided into three parts. The first part is the demography information of the subjects in the study. Second part is the presentation of findings from the descriptive analyses by using the mean differences of pre-test and post test of the dependent variable, namely CDMSE. The third part is the presentation of the analyses by using the statistic analyses of t-test and ANCOVA to find out the effects of treatment and gender of the subjects towards the treatment of career integration module to self-efficacy in making decision among undergraduates.

There are two groups with 32 persons as subjects in each group; total up to 64 persons as subjects in this study. In the aspect of demography, this study focuses on the treatment and control groups in which each group are evaluated by gender. Table 1 shows the total of 64 undergraduates from UPSI involved in this quasi-experimental study. 32 subjects (2 groups) are selected as experimental groups; while the other 32 subjects (2 groups) are selected as control groups. The pre-test and post test data of both groups (treatment and control) are collected by using The CDMSE Short-form (Betz, Klein, & Taylor, 1996).

Variables	Statistics	Experime	ntal Group	Contro	l Group
CDMSE		Pre-test	Post test	Pre-test	Post test
	Mean	68.09	105.38	70.19	70.06
	SD	5.26	10.43	4.29	5.08
	Skewness	.137	033	-1.76	-1.39
	Kurtosis	533	529	4.10	2.208

Table 1:	Descriptive	Statistics	of the	Pre-test	and	Post	test	for	Experimental	and	Control
Groups.											

The descriptive data of the subjects in this study according to groups based on gender is shown in Table 1. There are 15 subjects (23.438%) in the male treatment group; 17 subjects (26.563%) in the female treatment group; 15 subjects (23.438%) in the male control group; and 17 subjects (26.563%) in the female control group. Descriptive analyses indicate that there are mean increment in the scores of pre-test compared to post test of CDMSE of the experimental groups. The mean of pre-test of CDMSE of the experimental groups (M = 68.9, SD = 5.26) compared to post test (M = 105.38, SD = 10.43). This finding indicates that the module has successfully increased self-efficacy in making career decisions. The scores of pre-test of CDMSE of the experimental groups (M = 70.19, SD = 4.29). This shows that there is homogeneity between both the experimental groups and the control groups because the obvious differences of the scores of CDMSE between both groups are only 2.10; while the differences between pre-test (M = 70.19, SD = 4.29) and post test (M = 70.06, SD = 5.08) of the control groups is only 0.13. In other words, there is no other factor



influencing the career decision of the control group throughout this study. Besides, findings of the study also indicate obvious differences of mean between the post test of the experimental groups (M = 10.58, SD = 10.43) and the post test of the control groups (M = 70.06, SD = 5.08).

Table 2: De	escriptive St	atistics of t	he Pre-test a	and Post test	for Experimental	l and Control
groups by (	Gender.					
					-	

Variable	Statistics	Experimental Group					Contro	l Group	
		1	5 male ai	nd 17 fema	le	15 ı	male and	d 17 fema	le
		Pre-	test	Post	test	Pre-t	test	Post	test
		Mean	SD	Mean	SD	Mean	SD	Mean	SD
CDMSE	Men	65.87	4.53	108.94	10.85	71.33	3.72	70.80	5.23
	Women	70.06	5.18	102.24	9.25	69.18	4.61	69.41	5.01

Table 2 shows the descriptive analyses of the scores of CDMSE based on gender. As shown in Table 2, the score of pre-test of CDMSE of the female experimental group (M = 70.06, SD =5.18) is higher than male (M = 65.87, SD = 4.53). On the other hand, the score of post test of CDMSE of the male experimental group is higher than female. Besides, there are mean increment in the scores of pre-test and post test of CDMSE of the male experimental group with 43.07 compared to female experimental group with 32.18. These indicate that the module of this study works better in increasing the CDMSE of male than female. The scores of pre-test of CDMSE of the male experimental group (M = 65.87, SD = 4.53) is lower compared to the male control group (M = 71.33, SD = 3.72). On the other hand, the scores of pre-test of the female experimental group (M = 70.06, SD = 5.18) is higher than the female control group (M = 69.18, SD = 4.61). These indicate that the samples of this study between the control and experimental groups could not be controlled systematically. Besides, the mean of post test of CDMSE of the male experimental group (M = 108.94, SD = 10.83) is higher than the post test of the male control group (M = 70.18); whereas the mean of post test of CDMSE of the female experimental group (M = 102.24, SD = 9.25) is also higher than the post test of female control group (M = 69.41, SD = 5.01). However, the mean differences of post test of the male experimental group (M = 108.94) and the male control group (M = 70.80) with 38.14 is higher compared to the female groups (M = 102.24 - M = 69.41) = 32.83. These finding shows that the career module is efficient in increasing the self-efficacy in making career decisions in both gender groups.

## Statistical Analyses on the Effects of Career Integration Module towards the Pre-Test and Post Test of CDMSE of the Treatment and Control Groups.

The independent samples t-test and paired samples t-test analyses are used to examine the effects of Career Integration Module towards CDMSE. The effects of Career Integration Module towards the independent variables of CDMSE are proved through the following hypotheses: i) There are no significant differences of pre-test of CDMSE between treatment group and control group; ii) There are significant differences between the pre-test and post test of CDMSE of the



treatment group; iii) There are no significant differences between the pre-test and post test of CDMSE of the control group; and iv) There are significant differences of post test of CDMSE between the treatment group and control group. Table 3 shows the summary of independent samples t-test and paired samples t-test analyses with the results of pre-test and post test of CDMSE between treatment and control groups.

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Variable	Group/	Test/	Mean	SD	df	t	р
	Test	Group					
	Pre-test	Treatment	68.094	5.2570	62	-1.745	.086
		Group					
CDMSE		Control	70.188	4.2913			
		Group					
	Treatment	Pre-test	68.093	5.2570	31	-17.319	.000*
	Group	Post Test	105.375	10.4318			
	Control	Pre-test	70.188	4.2913	31	.248	.806
	Group	Post Test	70.063	5.0796			
	Post Test	Treatment	105.375	10.4318	62	17.216	.000*
		Group					
		Control	70.0625	5.0796			
		Group					

**Table 3:** Independent Samples T-Test and Paired Samples T-Test Analyses with Pre-Test and Post Test of CDMSF

Alpha Value ( $\dot{\alpha}$ ) = .05

Table 3 shows the findings of independent samples t-test and paired samples t-test analyses with pre-test and post test of CDMSE between the treatment group and control group. Findings indicate that there are no significant differences of pre-test of CDMSE between the treatment group and control group (p = .086). On the other hand, there are significant differences between the pre-test and post test of CDMSE of the treatment group (p = .000); whereas for the control group, there are no significant differences between both pre-test and post test of CDMSE for the control group (p = .806). Besides, findings also indicate that there are significant differences of post test of CDMSE between the treatment group and control group.

Based on the results, each hypothesis of this study, namely: i) There are no significant differences of pre-test of CDMSE between treatment group and control group; ii) There are significant differences between the pre-test and post test of CDMSE of the treatment group; iii) There are no significant differences between the pre-test and post test of self-efficacy of the control group; and iv) There are significant differences of post test of CDMSE between the treatment group and control group are all proven and accepted. As such, the treatment by using Career Integration Module has successfully increased the CDMSE among the subjects of this study.



### Findings of ANCOVA Analysis on the Effects of Career Integration Module towards CDMSE of the Treatment and Control Groups based on Gender.

The ANCOVA statistical analysis is used to examine the effects of Career Integration Module towards the CDMSE based on the gender of both treatment and control groups by looking at the scores of pre-test and post test of both genders. There are altogether four groups based on gender in this study, namely the male treatment group; the female treatment group; the male control group; and the female control group. Table 4 shows the summary of ANCOVA statistical analysis on the effects of Career Integration Module towards the pre-test and post test of self-efficacy based on gender in both treatment and control groups.

**Table 4:** Summary of ANCOVA Analysis on the Effects of Career Integration Module towards thePre-test and Post Test of CDMSE based on Gender of Both Treatment and Control Groups

Source	Sum of Squares	df	Mean Square	F	р
Pre-test of CDMSE	265.684	1	265.684	4.435	.039*
Gender groups	20155.865	3	6718.620	112.141	.000*
* p < .05					

Findings of ANCOVA analysis in Table 4 indicate that there are significant differences between pre-test and post test of CDMSE of the male treatment group, female treatment group, male control group, and female control group; with CDMSE at F value (1, 4.435) = .039 and (p < .05). These show that there are significant differences of CDMSE between the treatment groups and control groups based on gender.

Since findings of ANCOVA analysis indicate that there are significant differences between the pre-test and post test of CDMSE of both treatment and control groups based on gender; therefore, the post hoc test must be carried out. As such, the Tukey post hoc test is used to examine the gender effects as to whether the male treatment group and the female treatment group show intervention effects towards the variables of CDMSE within the Career Integration Module. Table 5 shows the summary of Tukey – post hoc test to examine the differences of post test of self-efficacy between the male treatment group, the female treatment group, and the female control group.



Variable	Gro	oups	Differences (I – J)	Sig. p
	I	J		
CDMSE	Male Treatment	Female Treatment	6.680	.093
	Male Treatment	Male Control	38.133	.000*
	Male Treatment	Female Control	39.522	.000*
	Female Treatment	Male Control	31.435	.000*
	Female Treatment	Female Control	32.824	.000*

**Table 5**: Summary of Tukey – Post Hoc Analysis on the differences of post test of CDMSE

 between the Male Treatment, Female Treatment, Male Control and Female Control Groups.

\* p < .05

As shown in Table 5, the findings of Tukey – post hoc analysis indicate that there are no significant differences of post test of CDMSE between the male treatment group and the female treatment group. Besides, there are also no significant differences of post test between the male treatment group and male and female control groups. On the other hand, findings indicate that there are significant differences of post test of CDMSE between the female treatment group and the male and female control groups.

Results indicate that there are significant treatment effects of the Career Integration Module towards the treatment groups as compared to the control groups. However, the gender factor shows no effect on the treatment of Career Integration Module towards CDMSE. As such, the Career Integration Module shows the same effect on the CDMSE of both male and female subjects.

#### DISCUSSION

Results of this study indicate that Career Integration Module has successfully increased the selfefficacy in making career decision among undergraduates. This finding is based on the increased mean of the experimental group after the treatment of this module. Besides, findings also indicate significant differences between the pre-test and post test of CDMSE of the treatment group. The high mean scores indicate that the students in treatment group possess high level of confidence in self-efficacy in making career decisions. These show that they possess self-efficacy related to self-appraisal, gathering of occupational information, goal selection, making plans for the future, and career problem-solving. Results of this study support the previous studies in which career intervention could increase career planning (Amla, Zuria and Mokhtar, 2007); (Koivisto, Vinokur & Vuori, 2011); and self-efficacy in making career decisions (Burns, Jasinski, Dunn and Fletcher, 2013). Moreover, students with high CDMSE scores may also achieve higher academic results (Yoonjung Choi, Jieun Kim and Sunkyung Kim, 2015).



Apart from that, results of this study indicate that there are no significant differences between the male treatment group and the female treatment group. Besides, results also indicate that there are significant differences between the male treatment group and the male control group; between the male treatment group and the female control group; and between the female treatment group and female control group. These show that the treatment of career integration module is efficient for both gender groups; as opposed to previous study whereby results often indicate that female make better career decisions (Sadia Hussain and Rafia Rafique, 2013).

The results of this study show that the integration of two theories, namely the Social Cognitive Career Theory (Lent, Brown and Hackett, 1994) and the Career Selection Theory (Holland, 1997) as the basic of this module complement each other. The Social Cognitive Theory is applied at the early stage of this module whereby counsellors would understand the background of clients toward career selection as in Strategy 1 – Client's Background; Strategy 2 – Learning Experiences; and Strategy 3 – Self-Efficacy in Career. The family's backgrounds are factors involving the environment and the socioeconomic status which would influence career selection (Ozlen and Arnaut, 2013; Trusty, Ng and Plata, 2000; Thompson and Subich, 2006) and career aspiration (Ali and Saunders, 2009); whilst they are also expected to be able to further study to higher education, have role model in work and receive better family support (Blustein Turner and Lapan, 2003).

Besides, both theories are also applied in Strategy 4 – Identifying Career Interest in which students must get 3 codes of Holland's score; followed by Strategy 5 – Knowing Personality and Values of Work; and Strategy 6 – Studying Career Information. The Career Theory by Holland has greatly helped the students in program or courses selection while in university (Perkmen, Alkan & Shelley, 2013; Ding, Salyers, Kozelka and Laux, 2015). Chen and Simpsom (2015) on the other hand, have applied both theories to identify the factors of major courses selection in university.

There are plenty of previous studies related to the Holland's Theory such as study by Cevik Perkmen, Alkan and Shelley (2013) in which the main purpose of the study was to examine the utility and usefulness of Holland's Theory of Personalities in Work Environments to understand the relationship between personality and the desire for music education. Chen and Simpsom (2015) have also conducted a study that utilized John Holland's personality typology and the Social Cognitive Career Theory (SCCT) to examine the factors that may affect students' self-selection into the major of science, technology, engineering, and mathematics (STEM). Furthermore, Ding, Salyers, Kozelka and Laux (2015) have assessed the vocational personality of 104 graduate students in school counselling, mental health counselling, and school psychology programs using Holland's (1997) Theory of personality and career choice.



As for Strategy 7 – Identifying the Contextual Influence, Surroundings' Support and Obstacles; Strategy 8 – Expected Results; and Strategy 9 – Performance and Achievement; these three strategies are related to the demography and individual factors. In the Social Cognitive Career Theory, Lent et al. (1994) suggested that the differences of demography and individual (such as gender, race, ethnic as well as sosioeconomic status) would influence the variables of background and contextual; therefore, influence the overall learning experiences of an individual. Moreover, these would also contribute to developing the trust of self-efficacy which would influence the expected results potrayed by the characters of the individual. At last, based on the integration of both theories, decision on the most suitable career for the student is made.

#### **STUDY LIMITATIONS**

This study is conducted at the Sultan Idris Education University, a public university in Malaysia. As such, more studies should be conducted to examine this module at the other public and private universities in order to find out its applicability to every undergraduate so as to assists them in career selection when they graduate soon.

#### CAREER IMPLICATIONS OF STUDY RESULTS AND CONCLUSION

Results of this study show that the Career Integration Module is efficient in increasing the CDMSE of the undergraduates of UPSI. Besides, study shows that the undergraduates need guidance in making career selection because some of them made their program/course choices without considering whether it suits them or not. As such, this module will serve as a guidance to select career related to their interest, personality, value and job market as well as the dynamic relationship between the individual-cognitive factors (such as self-efficacy, expected results and target); and personal/environment factors (such as gender, ethnic, social support and obstacles) in their career development process.

This module helps undergraduates to develop self-efficacy in making career decisions. Self-efficacy in making career decisions will reduce anxiety among students (Santos, 2001), depression (Saunders, Peterson, Sampson & Reardon, 2000), and low self-esteem (Gati & Amir, 2010) related to career. Students with self-efficacy in making career decisions will also achieve better result academically and success in examinations (Norzaini Azman, 2013; Chemers, Hu & Garcia, 2001; Multon, Brown & Lent, 1991). As such, the counselling unit or the career centre in university need to carry out intervention programs to assist the undergraduates in career selection as early as possible during their first year of learning.

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